

2002 YEAR END REPORT

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Gold Member Profile

It's been a busy and exciting year for the Chamber. Hope you participated in many of our programs and activities.

Wonder what your Chamber did during 2002? Here's everything you ever wanted to know...and then some!

- ✓ Reached our highest membership total in our 30 year history!
- ✓ 12 monthly meetings—featuring speakers or entertainment
- ✓ 13 Business After Hours (4 events were joint-chamber)
- ✓ 1 Business Before Hours
- ✓ Installation Dinner—Magician/Comedian Ken Mate
- ✓ 15th Annual Golf Outing & Dinner
- ✓ Lawn Chair Lyrics sponsorship
- ✓ 10th Annual Chamber/Village Softball Challenge & Player Appreciation Party—Chamber leads the series 6-4.
- ✓ Buffalo Grove Days Participation—Beer Garden, Food Tent, Business Fair & Parade Float
- ✓ Biz 6—3 multi-chamber events
- ✓ BG Networkers—23 meetings
- ✓ Joint-chamber Networking Group affiliation
- ✓ Women In Business—4 meetings (Joint venture with the Wheeling/Prospect Heights)
- ✓ T.A.C. (Together Against Crime)—3 meetings
- ✓ NIBPAC—2 events & 11 meetings
- ✓ 11 Chamber Networking Extravaganza
- ✓ 4 Open Houses by members for the Chamber Membership
- ✓ 12 editions of Chamber newsletter—*Around Town*
- ✓ 36 articles in the *Buffalo Grove Countryside* and the *Daily Herald* presenting new members and showcasing Chamber members in specific businesses
- ✓ Publication of a *Community Guide & Calendar*, Village Street Map, Economic Development Brochure, Restaurant & Entertainment Guide, and Shopping Guide
- ✓ Gold Member (Double Your Dues) Program—65 participants
- ✓ Member-to-Member Discount Program—113 participants
- ✓ 11 Active Committees
- ✓ Member of the Month Award
- ✓ Mini-Expo opportunities
- ✓ Chamber Website with Member listings
- ✓ Chamber Bucks & free lunch for new member sponsors
- ✓ Mixer Money—3 winners
- ✓ Issues acted on: Pro-Route 53 Extension, O'Hare Expansion, Route 22 Widening
- ✓ Community involvement—sponsorship of Cub Scout Pack 36, local food pantries donations through Northwest Suburban Interfaith Council, Buffalo Grove Chaplaincy Program donation, Relay-for Life, Adopt-A-Highway sponsorship, & business-education partnerships.
- ✓ Active membership & representation of area businesses in the Illinois State Chamber, Illinois Retail Merchants Association (IRMA), Northern Illinois Business Political Action Committee (NIBPAC), Illinois Association of Chamber of Commerce Executives (IACCE), North Suburban Chamber of Commerce Executives (NSCCE), Business Leaders for Transportation, Lake County Partners, & Chicagoland Chamber of Commerce.

Did you miss anything????

Membership Luncheon Tuesday, February 4th

Jay Steiber

Lettuce—It's Not Just A Salad

Sr. VP/Real Estate & General Counsel
Lettuce Entertain You Enterprises

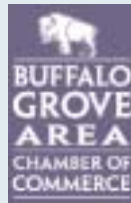
11:30 a.m. Networking • 12:00 noon Buffet Lunch

\$17 Members • \$22 Non-members

Reservations are not required. Guests are welcome.

Grove Banquets at the Schwaben Center, 301 Weiland Road, Buffalo Grove





Around Town is published 12 times a year.

50½ Raupp Blvd.

Mailing Address:

P.O. Box 7124,
Buffalo Grove, IL 60089

(847) 541-7799

Fax—(847) 541-7819

E-mail—info@bgacc.org

www.buffalogrovechamber.org

Chamber Chatter

■ If no one wins the Mixer Money Drawing at the January After Hours at CoVest Banc, the prize will be \$125 for the After Hours at the Buffalo Grove Golf Center on February 18th. Remember, you must attend to win. The drawing is at 6:00 p.m. Don't miss it

Special Thanks to—

- CoVest Banc for hosting the January After Hours.
- The Intelligent Office for donating the January Luncheon raffle prizes. Thank you for your generosity!

Member News—

- Chamber love is in the air! Meredith Baker, daughter of Gift's of Distinction's Vicki Baker was recently engaged to Mark Rush, son of Marsha Rush of Jon Paul Realty. Vicki and Marsha are both members of the BG Networkers. See, networking does work! Congratulations!

Tuesday, February 18th, 5-7pm

Business After Hours

Buffalo Grove Golf Center

801 McHenry Road,
Buffalo Grove

Bring your business cards!
Refreshments will be served.

January Luncheon Meeting

Alan Burack, Debra Fandrei and Chamber President, Rick Drazner at the January luncheon.



Executive Board

President: Richard J. Drazner
*R. J. Drazner & Associates
Attorney & Public Adjusters*

Executive VP: Dr. Eric Smith
Smith Back & Neck Pain Center

Vice President: Ronald Jonas

Secretary: Angela Fink
Wyndham Garden Hotel

Treasurer: David Weiner
David M. Weiner & Associates, CPAs

Past President: Michael Jonas
Edge Media Group

Directors-at-Large:
Sara Herman, *Coldwell Banker*
Jan Obrand, *In Working Order*

Directors

Alan Burack
The Claremont Rehab and Living Center
Stu Cohen
Lou Malnati's Pizzeria
Elizabeth Dimond
LaSalle Bank
Marilyn Dopler
Re/Max Suburban
Scott Fishkin
Transworld Systems, Ltd.
John Green
Groundwork Inc. & Grand Prix Car Wash

Ron Jess
United Specialty Advertising
Robyn Kove
Forest Grove Athletic Club
Greg Lundgren
Wyndham Garden Hotel
Alan Perlow
Wentworth Graphics
Dan Schimmel
Buffalo Grove Park District
Larry Wankovsky
JJ & M Insurance Agency
Village Liaison: Ghida Neukirch

Staff

Executive Director & Editor
Lynne Schneider

Member Development: Mark Groves

Printing: AIM Business Printers

Design: Evan Hill Design, Inc.

Mailing Services: Data Direct, Inc.

Photos by: Evan Hill & Lynne Schneider

■ NIBPAC

NIBPAC is your voice for business in Springfield. This organization represents over 6,000 businesses and lets the legislators know the feelings of the business community on issues affecting business.

Our Mission—The mission of NIBPAC is to expand the political influence of northern Illinois business by working together to develop a pro-business legislative agenda and raise funds to support pro-business legislators and candidates.

Our Financial Support—Members of each participating organization may voluntarily add an additional 10% of total membership investment toward the PAC.

Please contact the Chamber Office at (847) 541-7799 with questions concerning NIBPAC.

■ Relay for Life

The 2003 Buffalo Grove/Stevenson Relay for Life will hold its kickoff meeting on Monday, February 10 from 7-8 p.m. at Buffalo Grove High School, 1100 W. Dundee Road in Buffalo Grove.

The Relay For Life is a fun-filled overnight activity that mobilizes communities across the country to celebrate survivorship, remember those who lost their lives to cancer, and raise money for the fight against cancer.

The kick-off will provide additional information on how to get involved with the Relay For Life.

For additional information, call Amy Shelle at the American Cancer Society, (847) 432-0577.

BG Networkers

The BG Networkers meet on the 2nd & 4th Tuesdays of the month from 7:30-9:00 a.m. at the Chamber Office. Find out what a networking group can do for your business! Guests are always welcome. For additional information, call the Chamber Office at (847) 541-7799.

President's Letter



I am honored to have been recently installed as President of the Buffalo Grove Area Chamber of Commerce for a second term. Last year was one of outstanding achievements for our Chamber. We ended the year with 425 members, the largest membership in the thirty year history of the Chamber. In fact, of the many surrounding chambers of commerce, ours was one of the only chambers to have an increase in membership during 2002. It is our intent to keep our Chamber growing and strong. Also, in looking out for our member's interests during these difficult times, we are one of the only chambers of commerce not to increase dues in 2003. Therefore, I encourage all of you to renew your dues at once if you have not already done so, and of course, to join the Chamber, if you are not already a member. It will be a very prudent decision to help your business grow and flourish along with our Chamber.

At our January meeting, we honored those members who celebrated a milestone anniversary with the Chamber in 2003. It is with great pride to take note of the many members who have been actively involved with the Chamber for so many years. After the meeting, one member, who received a five year anniversary recognition, personally thanked me for all that her affiliation with the Chamber has done to help her business become successful. That is what the Chamber is all about.

Recently someone asked me how much I am paid as President of the Chamber. The answer is nothing. I do have a profession as an Attorney and as a Public Adjuster. As a Public Adjuster I represent property owners who have sustained a loss to their home or business. As an attorney I have a general law practice. However, working for the Chamber is a labor of love that I share with the other officers and directors, who are working diligently on your behalf. At this time I would also like to thank the officers and directors of the Buffalo Grove Area Chamber of Commerce for all their time and efforts. However, the work of our Chamber would not get done were it not for the outstanding efforts of our professional staff, Lynne Schneider, Executive Director and Mark Groves, Member Development. We are very grateful to Lynne and Mark for all their work for the Chamber, also well above and beyond the call of duty. Keep up the good work.

I would like to personally congratulate those members who received special recognition at our Installation Dinner. Alan Burack with The Claremont Rehab and Living Center was named as Director of the Year in recognition for his outstanding work coordinating the wonderful speakers and programs at our monthly meetings, and for his extra efforts on the Chamber's Board of Directors. John Mazur of Grove Banquets was named as Member of the Year for his efforts over and above the call of duty in hosting our monthly luncheon meetings and for not only hosting our Art Auction in October 2002 at no cost, but for also helping unload the artwork from the truck. Richard Sussman with AIM Business Printers was named as Business of the Year for his many contributions to our Chamber in printing our coveted "Around Town" monthly newsletter at a reduced rate, as well as printing many of the Chamber's other materials at no cost. Kudos to our award recipients. The Chamber appreciates your efforts and all you have done on our behalf.



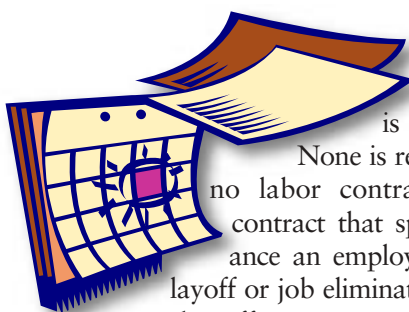
Rick Drazner, President

Illinois Chamber Report

Terrorism Risk Insurance Signed into Law

President Bush has signed into law the "Terrorism Risk Insurance Act" that authorizes the federal government to be a secondary insurer in future instances of loss due to terrorism. The bill is in response to the cancellation of more than \$15 billion in real estate and other transactions that were postponed or cancelled after failing to receive necessary insurance coverage. According to the President, "With this new law, builders and investors can begin construction in real estate projects that have been stalled for too long, and get our hard-hats back to work." Analysts maintain that the new bill will result in the creation or re-hiring of over 300,000 workers.

Severance Pay - Not Legally Required



How many weeks of severance pay should a company provide to an employee who is terminated due to a layoff?

None is required, particularly if there is no labor contract or individual employee contract that specifies the amount of severance an employee will be paid in case of a layoff or job elimination. Companies aren't legally required to offer severance even if severance packages have been offered in prior years.

Nevertheless, most large companies and many smaller ones do offer severance pay. On average, workers usually get two weeks' compensation for every year they have been with the company, according to the consulting firm Drake Beam & Morin. Senior managers typically receive one month's pay for each year of service. Severance payments usually come in the form of weekly payments or as a lump sum, and are taxed as personal income.

In the case of mass layoffs in which entire divisions or units are closed, most companies are required by the plant closing law (The Worker Adjustment and Retraining Notification Act or "WARN") to provide 60 days notice of a closing or mass layoff which meets certain definitions of the Act.

In addition to any severance pay, Illinois employers are required to pay all vacation pay earned, but not used, at time of termination for every completed month of service. Some companies, by policy or contract also pay for unused sick pay and personal days. Employees will also be eligible for unemployment insurance that may result in an increase an employer's UI tax rate.

Looking for Some Good Workers

The U.S. Department of Labor wants you to know that you are missing a golden opportunity to hire well-trained, qualified workers who will bring to the job unsurpassed loyalty, dedication, and commitment. Aside from having equal or

higher performance ratings compared to workers without disabilities, disabled workers have the lowest attrition rates of any workers in the country. In other words, they get the job done, and stay on the job. Learn more about EARN, a program that puts employers in touch with qualified candidates—see www.earnworks.com. Also check out JAN, a program that provides employers with information about how easy and inexpensive it is to accommodate people with disabilities in the workplace—see www.janweb.icdi.wvu.edu.

OSHA Summary Log

The Department of Labor reports that workplace injuries and illnesses have dropped for the ninth consecutive year in a row, reaching an all-time low. In addition, construction-related injuries are down and repeated trauma injuries, such as carpal tunnel syndrome and other musculoskeletal disorders have also fallen by 10%. Employers should remember that the new log, OSHA Form 300A, Work-Related Injuries and Illnesses, must be posted for a period of at least 90 days (February, March and April). An owner or top company official must sign the form. For more information visit the OSHA website at www.osha.gov or call your local area OSHA office.

Illinois High School Grad Rate 77%

According to 2000 statistics gathered by the Manhattan Institute for Policy Research, Illinois graduated 77% of high school students, placing it 15th in the nation. New Jersey was first in the country at 87%. Florida came in last with a 55% graduation rate. Nationally, the 2000 public school graduation rate was 69%. The survey found that graduation rates tended to vary by race. In Illinois, Asians led with 95% graduation rate, followed by Whites at 86%, Native Americans at 76% and African Americans and Hispanics at 57%. On average, high school dropouts make 68% less than H.S. grads over their lifetime.

Current Economic Indicators

National

- National Unemployment Rate—Rose to 6.0% in November from 5.7% in October.

Illinois

- U of I Flash Index—Rose to 95.4 in December from 95.3 in November. Under 100.0 means contracting economy.
- Illinois Unemployment—Dropped to 6.7% in November from 6.8% in October.



■ Member-to-Member Discount Program

Have you taken advantage of the Chamber's Member-to-Member discount program yet?

As a Discount Provider—make sure that your staff is aware of the discount that you are offering to Buffalo Grove Area Chamber members.

As a Chamber Member—make sure that you take advantage of this program provided by the Chamber. Utilize the goods and services of Buffalo Grove Area Chamber members. It's "good business" to support your fellow chamber members.

An addendum to the 2002/03 Member-to-Member Discount Program will be published later this year. If you would like to participate in the program, contact the chamber office for a registration form at (847) 541-7799.

■ Before & After Hours

Have you ever attended a Before or After Hours?

Many members have found that this is a great way to showcase their business! There is only one date left for 2003. You would need to provide the location and refreshments for the event. If you are interested in holding a Before or After Hours event or if two or more businesses would like to co-host one, please call the Chamber Office at (847) 541-7799.

■ Luncheon Meeting Raffle

At each monthly Membership Luncheon, the Chamber will hold a business card raffle for a give-away donated by a Chamber member. We are looking for gift items or certificates for this give-away. Those who contribute will be given recognition at the luncheon and will receive a special thank you in the Chamber's newsletter, *Around Town*. If you have any item you would like to contribute, please call the Chamber Office at (847) 541-7799.

■ Mini-Expos

Have you ever taken advantage of the Chamber Mini-Expo?

If not, you're missing out on the chance to showcase your business at one of the monthly luncheon meetings. You can set-up a display about your business and provide samples of your products or brochures. During the scheduled networking time before and after the meeting, you will have the opportunity to discuss your business with Chamber members. You will also have a minute to introduce yourself at the podium during the meeting. The cost of the Mini-Expo is \$25. (Gold Members receive one free Mini-Expo during their Gold Membership year.) Space is available over the next several months. Call the Chamber Office at (847) 541-7799 to reserve your Mini-Expo table.

Mini-Expos
Mini-Expos
Mini-Expos

Lettuce—It's Not Just a Salad

Since 1971, Lettuce Entertain You Enterprises, Inc. (LEYE) has maintained a sense of humor and enjoyment while creating high quality, successful restaurants. Today LEYE owns, licenses or manages more than 50 establishments in Illinois, Arizona, Minnesota, Nevada and Japan. In addition, they have created over 100 concepts for themselves and clients.

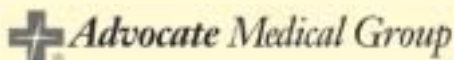
Jay Stieber, Senior Vice President of Finance/Real Estate and General Counsel has been a member of the Lettuce Entertain You Enterprises team since 1995. He will discuss the history of Lettuce Entertain You, its concept development and the company's future direction. Join us and find out what new and exciting culinary treats Lettuce Entertainment You has in store in the future.



Tuesday, February 4th



Delores Stephan, from Wheeling Township, accepts a plaque for 25 years of membership with the Buffalo Grove Area Chamber of Commerce



Sharon Gardner

Advocate Medical Group

214 McHenry Road, Buffalo Grove 60089
(847) 459-1160 Fax—(847) 459-8692

E-mail—

sharon.gardner@advocatemedical.com

Let's face it—in a metropolitan area like Chicago there are lots of good physicians. So why should you select one that's a member of the **Advocate Medical Group**? Because by choosing an Advocate Medical Group physician, you're not selecting just one individual with talent—you're tapping into the talents and expertise of more than 260 primary and specialty physicians dedicated to your care and the care of someone you love.

Advocate Medical Group physicians are proud to be members of the medical staff of Lutheran General Hospital in Park Ridge—one of the Top 100 Hospitals in the United States. Because the Advocate physicians work together, your doctor can refer you to someone he or she knows. They understand that their job doesn't end when they refer a patient—their care becomes a joint responsibility.

Advocate has the most respected practitioners in Family Practice, Internal Medicine, Obstetrics/Gynecology, Pediatrics, Medical Specialties, Surgical Specialties, Women's & Children's Specialty Services and Specialty Clinics. On-site services include routine preventive care. Special services provided on-site include EKG, laboratory services, laceration repair, pap smears/Gynecological exams, pulmonary function testing, minor surgical and special procedures, and x-ray & mammography.

Advocate Medical Group is open Monday through Thursday from 8 a.m.-7:30 p.m., Friday from 8 a.m.-5 p.m. and Saturday from 8 a.m.-Noon. Walk-in urgent care for pediatric patients is available from 8-9 a.m. on Monday-Friday. Same day appointments are often available.

For more information about **Advocate Medical Group** Services, call 1-800-3-ADVOCATE or visit us online at www.advocatehealth.com/amg.



Dave Sallander & Jerry Goetz

Sherlock Systems

1584 Barclay Blvd., Buffalo Grove 60089
(847) 520-7711 Fax—(847) 520-9803

Website—www.sherlocksystems.com

Sherlock Systems sells and supports nationally recognized computer hardware and software products throughout the United States. Additionally, the company provides a wide range of services including custom application design, network design and implementation (LAN/WAN), Internet Services, Wireless Solutions and Database Design. We represent the largest brand name manufacturer's and software developers in the world. Our hardware offerings include products from major manufacturers such as Toshiba, IBM, Compaq, HP, Dell, NEC, Intel, Cisco, Bay Networks, 3COM, US Robotics, Citrix, Epson, Kingston, Novell, Microsoft and Mitsubishi.

Sherlock's service and commitment to the customer does not end with the sale. We have a highly trained staff of technical support personnel ready to answer any hardware or software questions. We offer computer and printer repair on a time and material basis, an annual on-site service agreement, and in-shop depot service. **Sherlock Systems** is Windows NT, Windows 95, and Citrix certified. Our technicians are experts in Novell and Windows NT installations, and are IBM, Compaq and HP certified for computer and printer repairs. Our technical support staff thoroughly evaluates the problem and responds to the customer in a timely fashion. No questions go unanswered from the simple "how to" to complex networking issues.

Our primary goal is to provide outstanding service to you, as the customer always comes first. No excuses. Our trained staff of customer service representatives is there to handle any and all questions regarding delivery, invoicing, returns and warranty repair. Hardware purchased from **Sherlock Systems** is configured and tested at no additional charge in our configuration lab. Software is also installed at no additional charge.



Sorin Ladan

Moneris Solutions

700 East Lake Cook Road,
Buffalo Grove 60089

(877) 546-6223 Fax—(847) 520-6447

Email: sales-leads@mail1.moneris.com

Website: www.monerischargeit.com

As an industry leader in payment processing, **Moneris Solutions** can provide you and your customers with access to the latest technological advances in point-of-sale terminals, PC software, e-commerce solutions and telecommunications developments.

First established in 1967 under the Harris Bank Charge-It-System® name, **Moneris Solutions** has over 30 years of experience in the merchant acquiring business. Now, as one of the top processors in North America, **Moneris Solutions** has the ability to provide everything from large scale, state-of-the-art merchant processing to individualized, custom-fit, payment solutions.

As your valued business partner, **Moneris Solutions** enables you to capitalize on the consumer payment revolution. By customizing card processing solutions, we can provide you with cost-efficient solutions for handling all electronic payments.

Our goal is to exceed your expectations in product and service and become your partner in success. Contact us today at 1-877-546-6223 to establish a merchant account.



Condell Acute Care Center

Joe Behrman & Elizabeth Skeen

Condell Acute Care Center

150 Half Day Road, Buffalo Grove 60089
(847) 215-0000 (847) 913-6947

The **Condell Acute Care Center** in Buffalo Grove is staffed by highly skilled, caring professionals. Our physicians and registered nurses hold Advanced Cardiac Life Support (ACLS) certification and are trained in paramedic protocols. An experienced medical technologist coordinates the full service laboratories. Sophisticated equipment also facilitates diagnosis and treatment.

Although you'll appreciate the high-tech efficiency of our Acute Care Team, you will definitely find the friendly, caring attitude of the staff reassuring. The team's main concern is treating you as quickly as possible and getting you back to the comfort of your home. Additionally, in time of crisis, the team is the link between you, your physician and **Condell Medical Center**...your acute care hospital.

There is no substitute for the personal, ongoing care your family physician can provide. However, our Acute Care Team is here to meet your needs when special medical situations may arise. We provide convenient, prompt, quality service and refer you back to the appropriate physician after the crisis is over to continue your care.

Count on Condell's Acute Care Team for prompt personal service in a medical crisis.

Dr. Fred Margolis & Dr. George Lin

Partners in Oral Health

195 N. Arlington Heights Road – Suite 160, Buffalo Grove 60089
(847) 537-SMYL Fax—537-7695

All the care your child needs to keep smiling!

Partners in Oral Health is proud to be a member of the Chamber

From the moment your children walk in the door, they will know they're some place special. They will be greeted warmly and invited into our separate area with an endless variety of toys, video games and books to keep them entertained and relaxed. And, once they get to the comfortable dental chairs, we will keep them happy with a smile, a hand to hold and even a magic trick.

We take care of your child's special needs from prevention and development to orthodontics and we care for teenage smiles too.

Our extras go a long way:

- Custom-designed sports mouth guards to protect active smiles.
- Stereo headphones with children's stories.
- Many wonderful fluoride flavors to choose from.
- Expansive selection of educational literature to keep you informed.
- Free cassette and video tapes which address issues and questions.
- Personalized books for each young patient to introduce them to dentistry.
- Convenient appointment times including six days and two evenings.
- **Laser dentistry** available for your children.
- 24-hour emergency service.
- Full service adult and specialty dental service including—
 - Prosthodontics—crowns, bridges and dentures
 - Endodontics—Root canal specialist
 - Orthodontics—Children, adolescents, adults
 - Oral Surgery
 - Cosmetic Dentistry—Bonding & bleaching techniques

Drs. Fred Margolis and George Lin have over 30 years of combined experience in the specialty of pediatric dentistry. They have a natural and rare gift of being able to relate to kids in a way that many adults cannot. He makes going to the dentist *fun*. Please call (847) 537-7695 for your family's dental appointment today! We are conveniently located in the Buffalo Business Park.

Unemployment Insurance

Biz 6 Workshop

The Chambers of Biz 6 and the Illinois Department of Employment Security (IDES) will present an Unemployment Insurance Workshop on Friday, March 21 at the Wingate Inn, 600 Milwaukee Avenue in Prospect Heights. The seminar will run from 8 a.m.-2:30 p.m. with registration beginning at 7:30 a.m. The seminar fee includes continental breakfast, box lunch and all materials for the workshop.

Topics to be discussed will include—Employment Services, Unemployment Insurance, Laid-off Workers, Benefit Charging System, Discharge for Misconduct, Appeals Processing, Disqualifying Income, Refusal of Work, Voluntary Leaving, Felon & Theft, and Able & Available for Work.

The cost of the workshop is \$50 for members of the six participating chambers and \$65 for non-participating chamber members and non-chamber members. Reservations are required by Friday, March 14th. Call the Chamber Office at (847)-541-7799 for reservation form .

16th Annual Golf Outing

It's a cold day in winter, but let's think spring!!! Imagine a warm, sunny day on the links at the Chamber's 16th Annual Golf Outing!

Mark the day on your calendar—Monday, June 16—your day for some fun in the sun!

Included in the newsletter is information for marketing your business at the golf outing. Sponsorships will be accepted on a first-come, first-served basis, so don't delay. Reserve your sponsorship today!



Thanks

A very special thank you to those businesses that donated prizes for the Chamber's Installation Dinner Auction. We appreciate your generosity and support of our chamber events.

- America's Car Wash
- Arlington Park
- Bill's Pizza & Pub
- Bob Chinn's Crab House
- Buffalo Grove Eye Care
- Buffalo Grove Fitness Center
- Buffalo Grove Golf Center
- Capt'n Nemo's Subs
- Chicago Blackhawks
- Chicago White Sox
- Dover Straits Restaurant
- Forest Grove Athletic Club
- Gilardi's Restaurant
- Hampton Inn & Suites
- Hels Kitchen Catering
- LaSalle Bank
- Merle Norman Cosmetics
- Metro
- Navy Pier
- Outback Steakhouse
- Rio All Suite Casino—Las Vegas
- Schaumburg Flyers
- Stoney River Legendary Steaks
- Toe the Line
- Tommy Gun's Garage
- Tonelli's Restaurant
- Wa-Pa-Ghetti's Pizza
- Wyndham Garden Hotel

New members

Welcome these new members:

Karl Holub
Accurate Finance, Inc.
Buffalo Grove



Michelle Ivey
Acorn Self-Storage
Mundelein

Ron Lipson
Brooklyn Market
Buffalo Grove

Daryl Musick &
Bill Feldgreber
eSkape
Buffalo Grove

Tony Youshaei
First Chicago Property
Management
Buffalo Grove

Jill Pebelske
Jun-Air USA, Inc.
Buffalo Grove

George Alpogianis
Kappy's Restaurant &
Pancake House
Arlington Heights



Paul Termunde
L'Ermitage Banquets
Buffalo Grove

Sharan Tash Mishoulam
Irwin Mishoulam, DDS
Buffalo Grove



Dr. David Nierman
Nierman Vision Centers, Ltd.
Buffalo Grove

Rick Rubenstein
RMS Business Systems
Buffalo Grove

Tae Kim
Royal Phone Company, LLC
Buffalo Grove



Jake Livits
Versailles Restaurant
Buffalo Grove



RE/MAX
Suburban

Marilyn Dopler
Broker Associate, MBA, ABR, CRS, GRI
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Direct Line: (847) 385-3028
Toll Free: (800) 541-2800, Ext. 1228
Fax: (847) 255-0492
E-Mail: doplerm@aol.com



Each Office is Independently Owned and Operated

Do it Where You Live!



buffalogrove.com
YOUR ONLINE GUIDE TO 60089

Remember: Gold members can put their business card in *Around Town* **FREE** for 1 month!



Fifth Third Bank

John G. Drake

Banking Center Manager

Buffalo Grove-Opening March 2003

email: john.drake@53.com

Office 847-291-2760 • Fax 847-272-6676 • Cell 847-987-3482

Anita D. Kraus
Financial Consultant

847-480-5430
800-543-3623

SALOMON SMITH BARNEY

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SALOMON SMITH BARNEY INC.
5 Revere Drive
One Northbrook Place, Ste. 500
Northbrook, IL 60062-1566
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E-mail anita.d.kraus@rsmb.com

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We Make The
Ordinary Look
EXTRAORDINARY!



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Next Month...

- 4** Membership Luncheon 11:30 a.m.-1:30 p.m.
Schwab Center
- 11** BG Networkers 7:30-9:00 a.m.
Chamber Office
- 13** Business After Hours 5-7 p.m.
Harris Bank Buffalo Grove
- 19** Women in Business Council Noon-1 p.m.
- 21** Biz 6—Unemployment Insurance Seminar
Wingate Inn,
Prospect Heights 7:30 a.m.-2:30 p.m.
- 25** BG Networkers 7:30-9:00 a.m.
Chamber Office

March 2003

Ad Rates and Info

Advertise in the Chamber's *Around Town* newsletter. Your ad will be received by nearly 1,300 businesses in the Buffalo Grove area as well as being viewed worldwide on the Chamber's website—www.buffalogrovecchamber.org. Advertising rates are as follows:

	One Month	Three Months	Six Months	Full Year*
Business Card	\$40	\$35	\$30	\$300
1/4 Page	\$60	\$55	\$50	\$500
1/2 Page	\$105	\$95	\$85	\$1,000
Insert*	\$100			\$750

• Annual fee

* You provide insert—currently 1,300. Must be 8½" x 11".

Please Note: Prices are based on camera ready art supplied.

Digital material preferred: Postscript (EPS),
QuarkXpress, Photoshop (TIFF or EPS).
email ads to: ehill@ehdesign.com

* Ads received by the first of the month will be included in the following month's edition.

* Inserts received by the 15th of the month will be included in the following month's edition. Inserts should be delivered to **Data Direct, 733 Hastings Lane in Buffalo Grove.**

If you are interested in advertising, please contact the Chamber office at (847) 541-7799.

February Events

2003

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2 Groundhog Day	3 Executive Board Meeting-Noon	4 Chamber Luncheon— 11:30am-1:30pm <i>Schwaben Center</i>	5	6	7	8
9	10	11 BG Networkers 7:30-9am <i>Chamber Office</i>	12	13	14 Valentine's Day 	15
16	17 President's Day	18 After Hours— Buffalo Grove Golf Center 5-7pm	19	20	21	22
23	24 Full Board Meeting-Noon	25 BG Networkers 7:30-9am <i>Chamber Office</i>	26	27	28	

Post this calendar so you don't miss any meetings!



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