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## Installation Dinner

The Buffalo Grove Area Chamber of Commerce will hold its annual **Installation Dinner** on Saturday, January 25th at the **Metropolis Ballroom**, 6 S. Vail in Arlington Heights. The evening will begin with a Cash Bar and hors d'oeuvres from 6:30-7:30 p.m. followed by the Installation of Officers and Directors at 7:30 p.m. and dinner at 7:45 p.m. Immediately following dinner we will go down to the Metropolis Theater for a performance by the **Second City troupe—The Best of Second City**. The cost for the evening will be \$55 per person which will include cash bar, hors d'oeuvres full dinner with dessert and tickets for Second City. Attire is Business Casual (For those opting not to attend the Second City performance, the cost of the evening is \$40 per person.) Reservations are required by January 8th, due to limited availability of Second City tickets.

During the Installation Dinner, there will be a **Silent Auction**. If you would like to donate a certificate, gift, tickets, etc., please contact Angela Fink at the Wyndham Garden Hotel at (847) 215-8883.

**Holiday Luncheon** Tuesday, December 3rd

Entertainment by of Stevenson High School

**Lady Jazz  
& Just the Guys**

Election of 2003 Chamber Board

11:30 a.m. Networking • 12:00 noon Buffet Lunch

\$17 Members • \$22 Non-members

*Reservations are not required. Guests are welcome.*

Grove Banquets at the Schwaben Center, 301 Weiland Road, Buffalo Grove



Around Town is published 12 times a year.

50½ Raupp Blvd.

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Buffalo Grove, IL 60089

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Fax—(847) 541-7819

E-mail—info@bgacc.org

www.buffalogrovechamber.org

# Chamber Chatter

■ Dave Parker of **Ace of Shades** would have won \$150 if he had attended the October After Hours at **LaSalle Bank** and Bonnie Ramis of **Freedom Home Care** would have won \$175 at the November After Hours at **Addolorata Villa**. The prize will be \$200 for the After Hours at **Guaranty Bank** on December 5th. Remember, you must attend to win. The drawing is at 6:00 p.m. Don't miss it.

## Special Thanks to—



**Paul Brocklehurst and Orland Dobrinu of AFLAC with President Rick Drazner and the AFLAC duck at the November Mini-Expo.**

- **Addolorata Villa** for hosting the November After Hours.
- **AFLAC, Gifts of Distinction, Guaranty Bank, Kovitz Shifrin & Nesbit, Maggie Moo's Ice Creamery, Stern Chiropractic and U.S. \$mooth Move\$** for exhibiting at the November luncheon.
- **Penguino's Pizza** for donating the November Luncheon raffle prize. Thank you for your generosity!

- Special thanks to John Mazur of the **Grove Banquets** at the Schwaben Center for all his help and his donations for the Art Auction. John donated the use of the facility, provided the wonderful set-up, donated the cheese & crackers and coffee and even helped to unload the art from the truck. We greatly appreciate your generosity and your support of our Chamber's functions.

## Member News—

- **Stevenson High School** was awarded the Bright Red Apple Award for educational excellence from SchoolSearch for the 9th consecutive year. It is one of 70 Illinois school districts honored this year. The award is based on academic performance, pupil-to-teacher ratio, money spent per pupil, educational level of teachers and average teacher salary. The award included a 2002 Bright A+ Award for Excellence, given to the state's top academic performers.
- The Buffalo Grove Fitness Center recently received an Award of Merit as one of the Top Ten Fitness Centers in the Nation by Athletic Business Magazine. Nearly 120 centers were considered for the award.
- Congratulations to the following chamber members who won in the recent elections—State Senator Terry Link – District 30, State Representative Sidney Mathias – District 53 and Lake County Commissioner David Stolman.

## Executive Board

President: Richard J. Drazner

*R. J. Drazner & Associates  
Attorney & Public Adjusters*

Executive VP: Dr. Eric Smith  
*Smith Back & Neck Pain Center*

Vice President: Ronald Jonas  
*Harris Bank Buffalo Grove*

Secretary: Angela Fink  
*Wyndham Garden Hotel*

Treasurer: Sara Herman  
*Coldwell Banker*

Past President: Steve Panitch

Director-at-Large: Michael Jonas  
*Edge Media Group*

## Directors

Michael Batler

*Kamensky & Rubinstein*

Alan Burack

*The Claremont Rehab and Living Center*

Stu Cohen

*Lou Malnati's Pizzeria*

Elizabeth Dimond

*LaSalle Bank*

Jerry Goetz

*Sherlock Systems*

John Green

*Groundwork Inc. & Grand Prix Car Wash*

Ron Jess

*United Specialty Advertising*

Robyn Kove

*Forest Grove Athletic Club*

Greg Lundgren

*Wyndham Garden Hotel*

Jan Obrand

*In Working Order*

Alan Perlow

*Wentworth Graphics*

David Weiner

*David M. Weiner & Associates, CPAs*

Village Liaison: Ghida Neukirch

## Staff

Executive Director & Editor

Lynne Schneider

Member Development: Mark Groves

Printing: AIM Business Printers

Design: Evan Hill Design, Inc.

Mailing Services: KJ Direct, Inc.

Photos by: Evan Hill & Lynne Schneider

*Member of  
the Month*



**Leonard Gold**

Leonard Gold of Plum Grove Printers, Inc. has been a member of the Chamber since October, 2001. Since joining the Chamber, Len has joined the BG Networkers, taken on the responsibility of an Ambassador, assisted at this year's Beer Garden and Golf Outing, and played in the 2002 Softball Challenge. This past month, Len worked tirelessly at the Art Auction unloading the truck, setting up pictures and carrying art work to the stage during the auction. Len is also President of the Wheeling-Buffalo Grove United Way Board.

Thank you, Len. We applaud your dedication to the Chamber and its programs and thank you for your assistance and hard work.

**Area Events**

- The Buffalo Grove Symphonic Band will perform a Concert of Holiday Music on Sunday, December 8th at 2 p.m. at St. Mary's Church, 75 N. Buffalo Grove Road in Buffalo Grove. The concert is free and open to the public.

**BG Networkers**

The BG Networkers meet on the 2nd & 4th Tuesdays of the month from 7:30-9:00 a.m. at the Chamber Office. Find out what a networking group can do for your business! Guests are always welcome. For additional information, call the Chamber Office at (847) 541-7799.

**President's Letter**



I am pleased to announce the slate of Officers and Directors for the 2003 Chamber Board as follows:

- President: Richard J. Drazner, Attorney & Public Adjuster
- Executive VP: Dr. Eric Smith, Smith Back & Neck Pain Ctr.
- Vice President: Ronald Jonas, Harris Bank Buffalo Grove
- Secretary: Angela Fink, Wyndham Garden Hotel
- Treasurer: David Weiner, David Weiner & Associates
- Past President: Michael Jonas, Edgde Media Group
- Directors at Large: Sara Herman, Coldwell Banker  
Jan Obrand, In Working Order

**Directors:**

- Alan Burack, The Claremont Rehab & Living Center
- Stu Cohen, Lou Malnati's Pizzeria
- Liz Dimond, LaSalle Bank
- Marilyn Dopler, Re/Max Suburban
- Scott Fishkin, Transworld Systems, Inc.
- John Green, Arboretum Club, Groundwork Inc. & Grand Prix Car Wash
- Ron Jess, United Specialty Advertising
- Robyn Kove, Forest Grove Athletic Club
- Greg Lundgren, Wyndham Garden Hotel
- Alan Perlow, Wentworth Graphics
- Dan Schimmel, Buffalo Grove Park District
- Larry Wankovsky, JJ & M Insurance Agency

Village Liaison—Ghida Neukirch, Village of Buffalo Grove

Congratulations to our many new directors and officers, as well as those continuing their service to the Chamber. We look forward to your leadership. We also thank Michael Batler, a founding member of the chamber, for his many years of service as a Director, as well as Jerry Goetz for his years of service. We look forward to another excellent year for the Chamber in 2003.

Other than serving as a Chamber board member, there are numerous committees for which we need your leadership as a chairperson or committee member. I would strongly encourage you to become more active by serving on a committee. If interested, please find the 2003 Committee Application insert in this newsletter and return it to the Chamber Office by December 3, 2002.

Now is the time to renew your membership investment in the Chamber for 2003. As we indicated in your dues renewal forms, to help you during these difficult economic times, dues rates for 2003 will not be increased. In addition, our Chamber is one of the only chambers to increase its membership during 2002. There is no better way to actively promote and advertise your business than affiliating with the Chamber. Also, please consider increasing your investment with the Chamber by becoming a Gold Member, for which you will receive more that \$450.00 of additional benefits.

Thank you for your continued support of the Chamber. Be an active member and the return on your investment will be substantial.

Rick Drazner, President

# Illinois Chamber Report

## Illinois Unemployment Trust Fund in Trouble

It has been a long time since Illinois employers have heard the following news: The Illinois Unemployment Trust Fund is heading for the red. In fact, it has been over two decades. But the recent economic woes have caused the fund to take a big hit. The fund, robust at \$2.15 billion in 2000, has a balance of \$730 million.

*Crain's Chicago Business* reports that while the issuing of UI checks is not immediately in jeopardy, increase in the UI tax bill for business may soon be underway. Some companies have already felt the pinch watching their corporate tax rate begin to rise. Should the fund drop below \$85 million, all employers will be subject to higher rates regardless of their layoff history.

## IRS Mileage-Rate Allowances to Decline in 2003

The IRS optional standard rate for business use of a car in 2003 will be 36¢ per mile. This is down from 36.5¢ allowed in 2002. This rate is used to figure tax deductions for business travel as an alternative to deducting your actual costs.

## Current Economic Indicators

### National

- National Unemployment Rate—  
Drops to 5.6% in September from 5.7% in August.

### Illinois

- U of I Flash Index—  
Drops to 94.5 in September from 95.4 in August. Under 100.0 means contracting economy.
- Illinois Unemployment—  
Up to 6.3% in September from 6.2% in August.

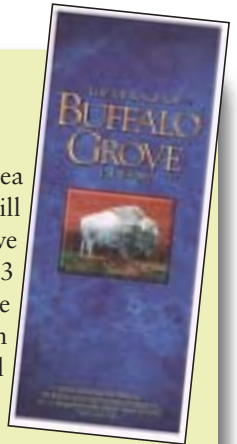
## Next Month...

- 7** Membership Luncheon 11:30 a.m.-1:30 p.m.  
Anniversary Party Schwaben Center
- 14** BG Networkers 7:30-9:00 a.m.  
Chamber Office
- 22** Women in Business Council Noon-1 p.m.
- 23** Business After Hours 5-7 p.m.  
CoVest Banc
- 25** Annual Installation Dinner 6:30 p.m.-????  
Metropolis Ballroom & Second City
- 28** BG Networkers 7:30-9:00 a.m.  
Chamber Office

# January 2003

## Village Street Map

The Buffalo Grove Area Chamber of Commerce will publish a new Buffalo Grove Street Map in early 2003 through Village Profile. The map will include information about the community as well as featured advertising by area businesses. If you are interested in advertising on the map, please contact the Chamber Office.



**Please note**—The Village Profile map is the only official map published by the Buffalo Grove Area Chamber of Commerce. If you are ever approached to advertise on a map, before you sign a contract, contact the Chamber Office for verification.

## New members

Welcome these new members:

John Drake  
Fifth Third Bank  
Northbrook



Irwin Goldman  
Goldman Funeral Group  
Buffalo Grove

Christie Howard  
Jameson's Charhouse  
Arlington Heights

Jan O'Brien  
Kidsland@Kemper  
Long Grove

Dan Greenhouse & Stuart Silk  
Village Profile  
Elgin

## Thursday, December 5th, 5-7pm Business After Hours

### Guaranty Bank

1141 Old McHenry Road - #110  
Buffalo Grove

Bring your business cards!  
Refreshments will be served.



### ■ Member-to-Member Discount Program

*Have you taken advantage of the Chamber's Member-to-Member discount program yet?*

**As a Discount Provider**—make sure that your staff is aware of the discount that you are offering to Buffalo Grove Area Chamber members.

**As a Chamber Member**—make sure that you take advantage of this program provided by the Chamber. Utilize the goods and services of Buffalo Grove Area Chamber members. It's "good business" to support your fellow chamber members.

An addendum to the 2002/03 Member-to-Member Discount Program will be published later this year. If you would like to participate in the program, contact the chamber office for a registration form at (847) 541-7799.

### ■ Before & After Hours

*Have you ever attended a Before or After Hours?*

Many members have found that this is a great way to showcase their business! We are now booking events for 2003. You would need to provide the location and refreshments for the event. If you are interested in holding a Before or After Hours event or if two or more businesses would like to co-host one, please contact Sheryl Rudy of Rudy Direct Sales at (847) 478-0742 or the Chamber Office at (847) 541-7799.

### ■ Luncheon Meeting Raffle

At each monthly Membership Luncheon, the Chamber will hold a business card raffle for a give-away donated by a Chamber member. We are looking for gift items or certificates for this give-away. Those who contribute will be given recognition at the luncheon and will receive a special thank you in the Chamber's newsletter, *Around Town*. If you have any item you would like to contribute, please call the Chamber Office at (847) 541-7799.

### ■ Mini-Expos

*Have you ever taken advantage of the Chamber Mini-Expo?*

If not, you're missing out on the chance to showcase your business at one of the monthly luncheon meetings. You can set-up a display about your business and provide samples of your products or brochures. During the scheduled networking time before and after the meeting, you will have the opportunity to discuss your business with Chamber members. You will also have a minute to introduce yourself at the podium during the meeting. The cost of the Mini-Expo is \$25. (Gold Members receive one free Mini-Expo during their Gold Membership year.) Space is available over the next several months. Call Jan Obrand of In Working Order at (847) 541-3324 to reserve your Mini-Expo table.

Mini-Expos  
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Mini-Expos

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e-mail: [info@bgacc.com](mailto:info@bgacc.com)  
[www.buffalogrovechamber.org](http://www.buffalogrovechamber.org)

# Gold Member Profiles

Richard Drazner  
**R. J. Drazner & Associates**



1020 Milwaukee Avenue—  
Suite 208, Deerfield 60015

(847) 537-3345 Fax—(847) 537-3343

E-mail—rjdraz@rjdrazner.com

Website—www.rjdrazner.com

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Rick Drazner is also an attorney with a general law practice and handles personal injury, wills, incorporations, contracts and other legal matters. Rick also serves as President of the Buffalo Grove Area Chamber of Commerce.

Laura Neumann  
**Cubby Bear—Lincolnshire**



21661 N. Milwaukee Ave.,  
Lincolnshire 60069

(847) 541-4700 Fax—(847) 541-4777

**Cubby Bear—Lincolnshire** offers a versatile environment, which caters to everyone! Whether you are out for a family dinner, wanting pure entertainment, or wish to book your special event for 25-300 people, Cubby Bear—Lincolnshire will suit your needs! Our diverse menu, which includes a kids menu, offers selections from burgers and filets, salads and pasta to mouth watering desserts. In addition, the Cubby Bear—Lincolnshire has outside seating, two giant TV screens, six pool tables, arcade games and more than 30 televisions.

Try one of our daily lunch or dinner specials beginning Sunday and Monday nights with

the "kids eat free" special with purchase of an entrée and our 2-for-1 Pizza Deal on Tuesday nights. Thursday night offers a live DJ with \$1 drinks, and start your weekend off right on Friday and Saturday nights to see your favorite band perform live! Previous live performances include bands such as Cheap Trick, Lifehouse, Domestic Problems, American English, Mike & Joe and the Underwater People. For lunch or dinner reservations of eight people or more, please call (847) 541-4700.

Special events such as bridal showers, surprise birthday parties, end of season sports dinners, corporate gatherings, Bar & Bat Mitzvahs, etc. of 25 to 300 people can be accommodated in our Upstairs Private Room or our infamous Bears Bar. Call Laura at (847) 541-4700 for more details.

#### Hours of Operation

|                   |              |
|-------------------|--------------|
| Sunday – Thursday | 11 AM – 1 AM |
| Friday & Saturday | 11 AM – 2 AM |

#### Kitchen Hours

|                     |               |
|---------------------|---------------|
| Sunday – Wednesday  | 11 AM – 10 PM |
| Thursday – Saturday | 11AM – 11 PM  |

Donna Zodrow  
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**teamCo International** has been a recognized industry leader in performance improvement, recognition programs, advertising specialties, brand name products, logo'd merchandise and event production since 1993. With sales offices across the nation, teamCo ranks in the top 2% in annual gross sales in an industry of more than 17,000 companies. They represent more than 800,000 products from more than 5,000 different manufacturers.

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- Provide you with experienced and knowledgeable sales representatives who will become your advocate on performance improvement, recognition, merchandise and ad specialties.

- Provide custom fulfillment services to assure the success of every program.

- Always focus their efforts on establishing relationships, not merely making sales.

Give teamCo a call and see what they can do for you!

Christie Howard  
**Jameson's Charhouse**



1331 W. Dundee Road,  
Arlington Heights 60005

(847) 392-7100 Fax—(847) 392-7318

**Jameson's Charhouse** is unlike the norm. It is a warm, inviting steak house featuring good cuts of meat at eat-well-but- don't-spend-your-paycheck pricing.

The butcher case in the stone-tiled foyer of the restaurant gives a preview of the quality and size of the filets, pork chops, t-bones and fish filets that you can order. All are thick and generously sized. Yet, when you sit down in a high-backed booth in one of the honey oak paneled dining rooms, you'll be surprised to find our reasonable dinner prices buy you soup, salad and a warm loaf of bread with your meal.

It's the word 'char' in the restaurant's name which the menu truly features. Jameson's charbroiled items are done with just the right amount of charcoal grilled flavor. This holds true whether you order shrimp, steak, ribs or any of the other charbroiled choices.

If you like sweet, sticky barbecue, you'll want to try one of Jameson's combos, either the New York strip and a half slab of ribs or the half barbecued chicken and half slab of ribs. The menu also offers more diversity than the average steakhouse. There are plenty of chicken choices, three kinds of kabobs, pasta, plus scrod, orange roughy and French Fried or baked jumbo shrimp. But the list of daily dinner specials is where you'll find some of the most exciting entrees. Because Jameson's is open for lunch, they also have sandwiches, burgers and entrée salads available anytime.

Soups of the day are baked French Onion, and chicken with rice or pasta. Wine is available by the glass, half carafe, carafe or bottle. Kindly ask your server for the restaurant's reserve list.

Jameson's accepts reservations for parties of four or more. If you do end up waiting, you can enjoy sitting by the see-through brick fireplace in the two-story foyer, which features exposed wooden beams, an oak staircase and large stained glass windows. The tables in the dining area overlooking the entranceway are a bit fancier, with white linen tablecloths. Two private dining rooms can accommodate up to fifty-five guests, with an exclusive menu. Smoking is allowed only in the lounge area.

**Hours**

Monday-Thursday 11 a.m. – 11:30 p.m.  
 Friday-Saturday 11:30 a.m. – 11:30 p.m.  
 Sunday Noon – 10 p.m.

Come visit Jameson's Charhouse and make your Holiday reservations now. We accept all major credit cards.

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## October After Hours



Rick Drazner presents an appreciation plaque to Liz Dimond, manager of LaSalle, for hosting the October After Hours.



David and Maureen Weiner enjoy the refreshments at LaSalle Bank.

## November After Hours



Rick Drazner presents an appreciation plaque to Larry Carlson, Executive Director of Addolorata Villa, for hosting the November After Hours.

# Holiday Luncheon

Tuesday December 3rd



Plan to attend the December 3rd Buffalo Grove Area Chamber Holiday Luncheon. It's a great time to wish your fellow Chamber members a Happy Holiday plus—

- Enjoy the entertainment provided by the talented groups from Stevenson High School Choral Department—*Lady Jazz & Just the Guys*
- Election of Chamber Officers and Directors for 2003

See you there!

Anita D. Kraus  
Financial Consultant

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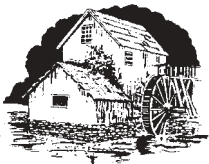
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## Entertainment 2003

The Entertainment 2003 Edition is here and we want to make sure that you get your copy before they are all gone! You get 2-for-1 or discounted dining, shopping, travel, shows, hotels, sporting events, and so much more. They're great gifts, too, and they're only \$20! Think of all you could save!!!

Want to give Entertainment to someone that lives elsewhere in the United States? Entertainment Books are available for 168 cities in 44 states, Canada Europe, Australia & New Zealand. Prices range from \$17 to \$35 and can be ordered right at the Buffalo Grove Chamber office.

*Give yourself or someone else the gift of Entertainment!*



## November Luncheon Meeting



President Rick Drazner and Director Alan Burack of The Claremont with November speaker Steve Baskerville, weather anchor for CBS-TV.



November speaker Steve Baskerville and Chamber Member Vicki & Ed Baker.

## United Way Receives Donation



Steve Baskerville presents a donation to Lynne Benson of the United Way and Len Gold, President of the United Way Wheeling/Buffalo Grove Board.

## Chamber Elections

The Nominating Committee presented the slate of Officers and Directors at the November 5th Membership Luncheon. (Please refer to the President's Letter for the 2003 Slate). Elections will be held at the Holiday Luncheon on Tuesday, December 3rd.

Special thanks to our Nominating Committee for their work—Lynne Benson of the United Way of Wheeling/BG, Marc Blumenthal, Attorney at Law and Mike Rylko of the Buffalo Grove Park District.

## No Time to Be Active in the Chamber?

### In less than two hours, you can...

- Attend one of the Chamber's monthly membership meetings
- Attend one of the Chamber's networking meetings
- Attend a Women in Business Meeting
- Visit the Business to the 6th Power Expo

### In less than one hour, you can...

- Write and send to the Chamber a short news item about your business for Around Town
- Stop by a Business Before or After Hours event and make new business contacts

### Even if you have no time to get involved, the Chamber offers...

- Business referrals from the Chamber's membership directory, as well as direct referrals from Chamber staff members in response to inquiries at the office.
- Free listings in the Chamber community guide and the Chamber map.
- Information on legislative and governmental issues affecting your business
- Business and member information in Around Town
- Cost saving benefits available to members only

### And, if you do have some time to get involved...

We have a number of committee working on various programs that could use your talents and your help.

- Buffalo Grove Days Committee
- Economic Development/Governmental Affairs
- Education/Business
- Golf Outing Committee
- Marketing Committee
- Restaurant & Retailers
- Social Committee

Call the Chamber for more information-  
847.541.7799

# Gold Members 2002

|                                             |                                                       |                |
|---------------------------------------------|-------------------------------------------------------|----------------|
| Joe O'Malley                                | Administaff                                           | (847) 233-3718 |
| Eddie Shamo                                 | Advantage Auto Accessories                            | (847) 774-8740 |
| Sharon Gardner                              | Advocate Medical Group                                | (847) 459-1160 |
| Richard Sussman                             | AIM Business Printers                                 | (847) 215-8000 |
| Ina Good                                    | All That Marcasite & More                             | (847) 962-1824 |
| Kathy Wienberg                              | A Touch of Health                                     | (847) 541-4878 |
| Cheri Boucher                               | Cheri Boucher/<br>Weekenders USA                      | (847) 913-0014 |
| Jim Klene                                   | Buca di Beppo Restaurant                              | (847) 808-9898 |
| Dr. Michael &<br>Alisa Glaskin-Clay         | Buffalo Grove Chiropractic<br>Center, Ltd.            | (847) 279-8860 |
| Jan Antkowiak                               | Buffalo Grove Countryside<br>of Pioneer Press         | (847) 797-5130 |
| Mike Rylko &<br>Dan Schimmel                | Buffalo Grove Park District                           | (847) 850-2100 |
| Leonard Vingart                             | Chicago Building Maintenance                          | (847) 817-2002 |
| Alan Burack                                 | The Claremont Rehab<br>& Living Center                | (847) 465-0200 |
| Dr. Steve Segal                             | Community Chiropractic                                | (847) 541-7222 |
| Joe Behrman                                 | Condell Acute Care Center                             | (847) 215-0000 |
| Elizabeth Skeen                             | Condell Medical Center                                | (847) 362-2900 |
| Scott Scheriff &<br>Cory Oar                | Country Inn & Suites                                  | (847) 374-0260 |
| Dr. Barry Schatzman<br>& Dr. Michelle Zmick | Countryside Dental, Ltd.                              | (847) 634-2525 |
| Bruce Leech                                 | Crosscom National                                     | (847) 520-9200 |
| Robert Mullan                               | Cubby Bear North                                      | (847) 541-4700 |
| Harry Goldman                               | DataBase Designs, Inc.                                | (847) 634-9355 |
| Keith Walger                                | Dorfler's Meat Market                                 | (847) 459-3060 |
| Rick Drazner                                | R. J. Drazner & Associates                            | (847) 537-3345 |
| Omar Mendez                                 | First American Bank                                   | (847) 520-8088 |
| Kate Haussmann                              | First Midwest Bank                                    | (847) 670-3044 |
| Robyn Kove                                  | Forest Grove Athletic Club                            | (847) 991-4646 |
| Jeffrey Singer                              | Frost Ruttenberg &<br>Rothblatt, PC                   | (847) 236-1111 |
| Vicki Baker                                 | Gifts of Distinction                                  | (847) 459-1191 |
| Michael Goldman                             | Gold & Azen Realty                                    | (847) 419-0007 |
| Irwin Goldman                               | Goldman Funeral Group                                 | (847) 478-1600 |
| Ron Jonas &<br>Jeff Mulder                  | Harris Bank Buffalo Grove                             | (847) 756-5902 |
| Evan Hill                                   | Evan Hill Design, Inc.                                | (847) 478-8122 |
| Tamiye Meehan                               | Indian Trails Public Library                          | (847) 459-4100 |
| Christie Howard                             | Jameson's Charhouse                                   | (847) 392-7100 |
| John Lamb                                   | Lamb's Automotive, Inc.                               | (847) 821-2100 |
| Sallie Winfrey                              | Lawn Doctor of<br>Buffalo Grove-Lake Zurich           | (847) 537-1111 |
| Jennifer Dodge                              | Maggie Moo's Ice Cream<br>& Tretery                   | (847) 537-777  |
| Dr. Fred Margolis                           | Margolis-Shiffman-<br>Morris-Lin Family Dental Center | (847) 537-7695 |
| Warren Michaels                             | Michael Thomas Salon<br>& Day Spa                     | (847) 913-5555 |
| Susan Melnick &<br>Paul Arenson             | Midwest Computer Works                                | (847) 215-9900 |
| Sorin Laden                                 | Moneris Solutions, Inc.                               | (847) 520-6605 |

|                                          |                                     |                          |
|------------------------------------------|-------------------------------------|--------------------------|
| Doug Reed                                | My Gym Children's<br>Fitness Center | (847) 229-1990           |
| Linda Cassata                            | North Shore Financial Services      | (847) 607-0567           |
| Dr. Mohina Gupta                         | North Suburban Health Care          | (847) 913-9434           |
| Leon Hudson                              | Payless Car Rentals                 | (847) 253-4477           |
| Walter Fawcett III &<br>Mitchell Andrews | The Plexus Groupe, Inc.             | (847) 541-9980           |
| Dr. William Pollack                      | Pollack Chiropractic                | (847) 215-2225           |
| Michelle Mirczuk                         | Pro Staff                           | (847) 385-5831           |
| Phyllis Rose &<br>DeAnn Glover           | Re/Max Experts                      | (847) 634-6200           |
| George Seaverns                          | Re/Max Experts                      | (847) 634-6200           |
| Marilyn & Jim Dopler                     | Re/Max Suburban                     | (847) 577-9797, ext. 228 |
| Marc Roth                                | Rothart Productions                 | (847) 478-1170           |
| Dave Sallander &<br>Jerry Goetz          | Sherlock Systems                    | (847) 520-7711           |
| Forrest Kulwin                           | Snowmen, Inc.                       | (847) 955-1056           |
| Marc Bulandr                             | SocioHomes                          | (847) 215-9218           |
| Dr. Gregg Stern                          | Stern Chiropractic                  | (847) 537-2225           |
| Scott Fishkin                            | Tandem PES                          | (630) 928-0510           |
| Donna Zodrow                             | teamCo International                | (847) 478-9990           |
| Joe Piontowski                           | Tricomm Business Products           | (847) 465-6060           |
| Peggy Cahill                             | U.S. \$mooth Move\$, Inc.           | (847) 301-1324           |
| Lori Brengman                            | U.S. Storage                        | (847) 945-3330           |
| Mike Newby                               | Vince Michaels Entertainment        | (847) 541-8323           |
| Hung T. Nguyen                           | Viba Fima, Inc.                     | (847) 821-0441           |
| David Weiner                             | David Weiner & Associates           | (847) 267-9400           |

## Ad Rates and Info

Advertise in the Chamber's *Around Town* newsletter. Your ad will be received by nearly 1,300 businesses in the Buffalo Grove area as well as being viewed worldwide on the Chamber's website—[www.buffalogrovechamber.org](http://www.buffalogrovechamber.org). Advertising rates are as follows:

|               | One Month | Three Months | Six Months | Full Year* |
|---------------|-----------|--------------|------------|------------|
| Business Card | \$40      | \$35         | \$30       | \$300      |
| 1/4 Page      | \$60      | \$55         | \$50       | \$500      |
| 1/2 Page      | \$105     | \$95         | \$85       | \$1,000    |
| Insert*       | \$100     |              |            | \$750      |

• Annual fee

\* You provide insert—currently 1,300. Must be 8½"x11".

**Please Note:** Prices are based on camera ready art supplied. Digital material preferred: Postscript (EPS), QuarkXpress, Photoshop (TIFF or EPS). email ads to: [ehill@ehdesign.com](mailto:ehill@ehdesign.com)




\* Ads received by the first of the month will be included in the following month's edition.

\* Inserts received by the 15th of the month will be included in the following month's edition. Inserts should be delivered to **Data Direct, 733 Hastings Lane in Buffalo Grove.**

If you are interested in advertising, please contact the Chamber office at (847) 541-7799.

# December Events

# 2002

| SUNDAY                                                                                            | MONDAY                                              | TUESDAY                                                                                                                  | WEDNESDAY                                                                                                         | THURSDAY                                                               | FRIDAY           | SATURDAY         |
|---------------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|------------------|------------------|
|  <p><b>1</b></p> | <p><b>2</b></p> <p>Executive Board Meeting-Noon</p> | <p><b>3</b></p> <p>Chamber Luncheon—<br/><b>Lady Jazz &amp; Just the Guys</b><br/>11:30am-1:30pm<br/>Schwaben Center</p> | <p><b>4</b></p>                                                                                                   | <p><b>5</b></p> <p>After Hours—<br/><b>Guaranty Bank</b><br/>5-7pm</p> | <p><b>6</b></p>  | <p><b>7</b></p>  |
| <p><b>8</b></p>                                                                                   | <p><b>9</b></p>                                     | <p><b>10</b></p> <p>BG Networkers<br/>7:30-9am<br/>Chamber Office</p>                                                    | <p><b>11</b></p>                                                                                                  | <p><b>12</b></p>                                                       | <p><b>13</b></p> | <p><b>14</b></p> |
| <p><b>15</b></p>                                                                                  | <p><b>16</b></p> <p>Full Board Meeting-Noon</p>     | <p><b>17</b></p>                                                                                                         | <p><b>18</b></p>                                                                                                  | <p><b>19</b></p>                                                       | <p><b>20</b></p> | <p><b>21</b></p> |
| <p><b>22</b></p>                                                                                  | <p><b>23</b></p>                                    | <p><b>24</b></p>                                                                                                         | <p>Christmas Day <b>25</b></p>  | <p><b>26</b></p>                                                       | <p><b>27</b></p> | <p><b>28</b></p> |
| <p><b>29</b></p>                                                                                  | <p><b>30</b></p>                                    | <p>New Years Eve <b>31</b></p>        | <p><b>1</b></p>                                                                                                   |                                                                        |                  |                  |

**Post this calendar so you don't miss any meetings!**



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